



**Differences Between “Golf” Programs at Delhi**

	<b>Professional Golf Management</b>	<b>Golf Course Management</b>	<b>Golf Course Operations</b>
<b>Degree</b>	4 year (BBA in Business & Professional Golf Management)	4 year (BBA in Golf Course Management)	2 year (Associates)
<b>Synopsis</b>	This program is for students who are interested in becoming the club professional at a golf course. The club professional must be a competent player, serve the membership and run the Pro Shop (conducts lessons and clinics, organizes tournaments, maintains inventory and sales records, creates budgets, manages staff, and is involved with the day-to-day operations of the club).	The program is for students interested in the technical & scientific aspects of maintaining a golf course or other fine turf areas. Course work is designed to develop agronomic (plant science, irrigation, mechanical) and business (staff management, creating and adhering to budgets) skills.	A two-year technical and agronomic option of the Golf Course Management program. Identical coursework allows for seamless transition into the Golf Course Management program should the student decide to continue for a four-year degree.
<b>Careers Upon Graduation</b>	Assistant Golf Professional in Training at a Golf Course Golf Retail, merchandising, inventory management, sales. Golf instructor/College Golf Coach	Golf Course Superintendent First-, Second Assistant Golf Course Superintendent Irrigation or Spray Technician Sales/Technical Representative	First-, Second Assistant Golf Course Superintendent Irrigation or Spray Technician Sales/Technical Representative
<b>Select Course Work</b>	PGM-specific courses such as Club Repair and Design; Rules of Golf and Tournament Operations; Introduction, Intermediate and Advanced Teaching (golf); Merchandising and Inventory Management; <b>Business courses</b> such as Marketing,; Accounting; Business Planning; Human Resource Mgmt; etc.	<b>Agronomics:</b> Intro to Turf Management, Advanced Turf Management, Soils, Entomology, Plant Pathology, Weeds, Woody Plant Identification, Irrigation, Sharpening and Grinding, Grounds Fleet Equipment Management, Drawing and Surveying <b>Business Management:</b> Golf Course Financial Management, Golf Course Governance, Accounting, Golf Course Planning and Design, Strategic Management, Public Policy	Intro to Turf Management, Advanced Turf Management, Soils, Entomology, Plant Pathology, Weeds, Woody Plant Identification, Irrigation, Sharpening and Grinding, Grounds Fleet Equipment Management, Drawing and Surveying

<b>Internships</b>	4 internships are required to graduate. 3 internships will be conducted during the summer vacations of the 1 <sup>st</sup> -3rd years of the program. The final internship (6 months) is started following the 8 <sup>th</sup> semester (typically between May-November)	4 internships are required to graduate. 3 internships will be conducted during the summer vacations of the 1 <sup>st</sup> -3rd years of the program. The final internship (6 to 9 months) is started during the 8 semester (typically between January and March)	One formal internship is required to graduate. This internship will be conducted during the summer vacation following the 1 <sup>st</sup> year of the program.
<b>Admissions Requirement</b>	To enter program, students must have a verifiable handicap of 12 or less and a minimum high school GPA of 80.	To enter the program, students must have a minimum high school GPA of 80 or a transfer GPA of 2.3.	To enter the program, students must have a minimum high school GPA of 80  The Golf Course Operations curriculum is identical to the first two years in Golf Course Management. Students wishing to enter the BBA program in Golf Course Management can do so seamlessly, but must have a minimum GPA of 2.3, and obtain grades of C or better in individual classes