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**SUNY DELHI PARTNERS WITH HARTWICK COLLEGE TO OFFER
CREDIT COURSES TO ONEONTA WORKFORCE**

DELHI, NY ... Beginning September 16, 2002, SUNY Delhi, in partnership with Hartwick College, will offer college credit courses to adult learners and working adults who reside in the Oneonta area looking to further their education.

Hartwick College has invited Delhi to offer its unique brand of “building-block” courses at its Telecenter, located at 254 Main Street in Oneonta. Four accredited SUNY Delhi courses will be offered there this fall from 6 p.m. to 9 p.m.—a time that’s most convenient for people who are employed full-time.

“These courses are a great way for adults to get started on a certificate or associate degree in their area of interest,” says Larry Barrett, dean of enrollment services at Delhi. “Delhi’s had great success with similar outreach projects in the Schenectady area and with nursing students at Fox Hospital. We are thrilled that we are now able to partner with Hartwick to extend this opportunity to the Oneonta community.”

Three-credit courses in English, Psychology, and Micro-computers (basic computers) will be taught by full-time SUNY Delhi faculty members. A fourth course in Accounting will be taught by a fully-certified CPA.

“This initiative is a good fit for the Telecenter’s mission to assist the community in economic development while partnering with local organizations and agencies,” said Krystine Hilton, Director of Hartwick’s Telecenter. “The Telecenter exists to provide high-quality technical

instruction, from basic to advanced levels, and to promote lifelong learning. The Delhi program will be a valuable component to the Telecenter's offerings."

The Hartwick College Telecenter was formed in cooperation with Wilber National Bank and the Otsego County Chamber of Commerce in 1997 as a total economic resource for residents and businesses. It offers "telecondos" (small business incubators for new entrepreneurs and e-businesses), meeting rooms, a video conferencing center, secure day-use office space and specialized computer training. Students enrolled in the SUNY Delhi courses will have access to the Telecenter's computer lab, software and multimedia equipment.

An Open House at the Telecenter on Thursday, September 5, from 3 to 6 p.m. will kick off SUNY Delhi's new course offerings. The public is invited to attend this event where Delhi enrollment experts will be on hand. Also, at a live radio broadcast at the Telecenter, the college will give away a chance for free course enrollment as well as other prizes.

"The best part of this collaboration is that students who are looking to move ahead in today's job market can achieve their goal at an affordable price," Dean Barrett added.

For more information about course fees and availability, contact SUNY Delhi's Center for Continuing Education and Corporate Services at (607) 746-4504 or email barretlm@delhi.edu. To learn more about The Hartwick College Telecenter, call (607) 431-6000 or email telecenter@hartwick.edu.