

Michael W. Barnes  
111 Alumni Hall, SUNY Delhi, Delhi, NY 13753  
607-746-4431  
[barnesmw@delhi.edu](mailto:barnesmw@delhi.edu)

---

#### EDUCATION

---

<i>Florida International University</i> Master of Science Thesis: "Marketing Business Promotions"	1985
<i>Florida International University</i> B.S. in Hotel, Food, and Travel Services Areas of concentration: Management, Marketing, Human Resources	1977
<i>State University of New York at Delhi</i> A.S. in Hospitality Management	1975

---

#### Professional Certification

---

ServSafe Certified Instructor

TIPS Master Trainer

---

#### TEACHING EXPERIENCE

---

<i>State University of New York at Delhi</i> Associate Professor – Concentration: Marketing, Human Resources, Beverage Management Courses taught: Hospitality Marketing, Hospitality Human Resources,  Bar & Beverage Management, Foods I Lab, Hospitality Purchasing, Sanitation,  Hospitality Management	2000 - Present
<i>Mercyhurst College</i> Assistant Professor – Concentration: Marketing, Human Resources, Beverage Management Courses taught: Hospitality Marketing, Hospitality Human Resources, Bar & Beverage Management, Introduction to Golf Course Operations, Introduction to Casino Operations	1988 - 2000

---

#### RELATED EXPERIENCE

---

<i>Delhi College Golf Course</i> General Manager Responsible for all food and beverage operations.	1995 -1998
<i>Riverside Golf Course</i>	

General Manager Responsible for all food and beverage operations.	1998-1999
<i>Shakespier's Bar &amp; Grill</i> Kitchen Manager Responsible for all food related duties.	1995-1997
<i>Red Lobster</i> Associate Manager Responsible for bar and front of the house operations	1986-1988
<i>Bennigan's</i>  General Manager  Resonsible for all financial related duties.	
<hr/>	
<hr/>	
<hr/>	
<hr/>	
<hr/>	
MEMBERSHIPS	
<ul style="list-style-type: none"> <li>• CHRIE</li> <li>• CMAA</li> </ul>	